

HCC – UNA TRANSFER PROGRAM
BBA Degree in Professional Management
2 + 2 STUDY PLAN

HCC PROGRAM			UNA PROGRAM			Note
Course Code	Course name	Credits	Course Code	Course name	Credits	
ENGL 1301	Composition I	3	EN 111	First-Year Composition I.	3	
DRAM 1351	Acting I	3	TH 210	Theatre Appreciation	3	
XXXX #3##	General Education Elective	3	AR 170	Art Appreciation	3	
XXXX #3##	General Education Elective	3	PH 101	Interactive Physics	3	
ECON 2302	Principles of Microeconomics	3	EC 252	Principles of Microeconomics	3	
MATH 1324	Finite Mathematics with Applications	3	MA 110	Finite Mathematics	3	
General Education Course Subtotal					18	
XXXX #3##	Computer Elective	3	CIS 125	Business Applications of Microcomputer Software	3	
BUSG 2305 or BUSI 2301	Business Law/Contracts OR Business Law I	3	BL 240	The Legal Environment of Business	3	
ACNT 1303	Introduction to Accounting I	3	AC 291	Accounting Concepts I	3	
Pre-BBA Foundation Course Subtotal					9	
MRKG 1311	Principles of Marketing	3	MK 360	Principles of Marketing	3	
BBA Core Course Subtotal					3	
HRPO 2307	Organizational Behavior	3	MG 331	Leadership and Organizational Behavior	3	
Management Course Subtotal					3	
BUSG 1301	Introduction to Business	3	MG 100	Introduction to Business	3	
BUSG 1370	Personal Financial Planning	3	MG 310	Personal Wealth Management	3	
HRPO 2301	Human Resource Management	3	MG 371	Employment Law	3	
Business Electives Course Subtotal					9	
HCC - UNA Course Equivalency TOTAL					42	
			COM 201	Fundamentals of Speech	3	1 course/semester
			PHL 205	Ethics	3	
			EN 112	First-Year Composition II	3	
			CIS 236	Information Systems in Organizations	3	
			HI 102	Survey of World Civilization since 1500	3	
			EC 251	Principles of Macroeconomics	3	
UNA Online Course TOTAL					18	
2 YEARS AT SAIGONTECH TOTAL					60	
			ES 131	Earth Science/Physical Geology	4	
			ES 132	Historical Geology	4	
General Education Course Subtotal					8	
			AC 292	Accounting Concepts II	3	
			QM 291	Statistical Process Control	3	
			QM 292	Statistical Analysis for Business	3	
Pre-BBA Foundation Subtotal					9	
			FI 393	Financial Management	3	
			MG 330	Principles of Management	3	
			MG 382 W	Managerial Communications	3	
			MG 395	Operations Management	3	
			MG 491	International Business.	3	
			MG 498	Strategic Management	3	
BBA Core Course Subtotal					18	
			MG 391	Entrepreneurship	3	
			MK 362	Integrated Marketing Communications	3	
			MG 440	Applied Managerial Decision Making and Analysis	3	
			MG 485	Project Management	3	
Professional General Management Category Subtotal					12	
General Elective hours *					13	
TOTAL					60	
2 YEARS AT UNA TOTAL					60	
GRAND TOTAL					120	

* General Elective hours: students can choose any courses in General Education Component to fulfill 13 credits

Course Schedule for 2 years at UNA	
First year, first semester	14 credits (4 courses)
First year, second semester	12 credits (4 courses)
Second year, first semester	12 credits (4 courses)
Second year, second semester	9 credits (3 courses)
Second year, third semester (General Elective hours to bring to total 120)	13 credits (4 courses)