Syllabus

Principles of law which form the legal framework for business activity including applicable statutes, contracts, and agency.

Course Objectives:
To enable the students to:
1. Explain how to operate a business within the framework of the U.S legal system.
2. Explain how to operate a business in a non-negligent manner.
3. Describe how to operate a business in compliance with the requirements of a general tort law, specifically operating a business in a non-tortuous manner.
4. Discuss how to settle disputes to minimize time spent in expensive litigation.
5. Explain how to operate a business in accordance with the rules and regulations of Texas Common Law.
6. Describe how to operate a business in accordance with the various applicable state and federal statutes.
7. Explain how to operate a business in accordance with the mandates of the U.S Constitution.

Textbook:

Student Evaluation:
Achievement of these objectives will be measured as follows:

<table>
<thead>
<tr>
<th>Component</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Exam 1</td>
<td>20%</td>
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<tr>
<td>Exam 2</td>
<td>20%</td>
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<tr>
<td>Homework assignments</td>
<td>25%</td>
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<tr>
<td>Class Participation &amp; Attendance</td>
<td>10%</td>
</tr>
<tr>
<td>Final Exam</td>
<td>25%</td>
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Class Format:
The class will consist of weekly lectures, class discussion, and review of the assigned reading and assigned homework questions. It is vital that students read the class assignments and complete the homework assignments, in order to keep up with the class and participate in class discussion. In general, a typical class routine will be:

1. Review of homework, and clarifications of previous lectures/reading.
2. Lecture relating to the new assigned reading.
3. Class discussion of the new assigned reading and lecture.
Student Evaluation

**Evaluation**

- Examinations will consist mostly of multiple-choice questions. Other types of questions may be included, such as short essay questions, however these will comprise only a small portion of the exam.

- The homework is mandatory, and must be turned in by the assigned time. Late assignments are not accepted. Do NOT wait until the very last minute, in case something happens to the computer or your internet connection. Plan on spending at least an hour or two to complete these assignments.

- The class participation grade will be based on a student’s preparedness and willingness to discuss the homework assignments and assigned readings, and his/her overall contribution to class discussions. The instructor may assign some homework problems out of the book; these will be discussed in class, and will be part of your class participation grade.

- Grades will typically be scored on a scale of: 90-100 = A; 80-89 = B; 70-79 = C, 60-69 = D; < 60 = F. However, the instructor may use a grading curve, which will only improve (never reduce) students’ scores. This curve will apply to the final grades only, however the instructor will explain how the curve might apply to individual exams.

- Provisions for missed exams may be made for extraordinary situations, on a case by case basis, at the instructor’s sole discretion. Students who may miss an exam should make every effort to inform the instructor prior to the exam.

**Attendance**

Regular class attendance is expected, and poor attendance may reduce a student’s class participation grade. Students are responsible for material missed due to absence and it is their responsibility to consult with the instructor on such matters. The student is responsible for formal withdrawal from the course should such action be required. However, if the student has missed more than six (6) hours of class before the official withdrawal date, has not given the instructor written notice of their intention to complete the course requirements, and does not attend class and take examinations after the withdrawal date, the student will be dropped from the class and receive a W.

**Academic Honesty**

*Cheating in any form will not be tolerated.* Any student discovered cheating on an examination will be dropped from the course and receive an F, and if deemed necessary, the matter will be forwarded through the channels prescribed in the SGT Student Handbook.
Course Descriptions

The Legal Environment of Business
It provides students with basic introduction to law and legal reasoning, the courts and alternative dispute resolution in America, the court procedures, the constitutional authority to regulate business, the ethics and business decision making.

Weeks 1 & 2

Torts and Crimes
It provides students with the basic of tort law, the negligence and strict liability, the intellectual property, the civil law, and the criminal law.

Weeks 3 & 4

Contracts
There is an extensive discussion of the nature and terminology of the contract law, and several related issues such as third party rights, performance & discharge, and breach of contract & remedied.

Weeks 6 & 7

Domestics & International Sales & Lease Contracts
Through examples, students learn the formation of domestic & international sales and lease contracts, warranties and product liability.

Weeks 9 & 10

Agency & Employment
There is a simple, intuitive exposition of the agency formation & duties, scope of agent's authority, employment & labor law, and employment discrimination.

Weeks 11 & 12

Business Organizations
There are a full treatment of the sole proprietorships & franchises, the partnerships, the limited liability companies, the corporations formation & financing, and the law for small businesses.

Week 13

Government Regulation, and International Law
This covers the administrative law, the consumer law, the environmental law, the antitrust law, and the international law.

Week 14
Legal Environment of Business

Topic Summary
It provides students with basic introduction to law and legal reasoning, the courts and alternative dispute resolution in America, the court procedures, the constitutional authority to regulate business, the ethics and business decision making.

Weeks 1 & 2

Topic 1:
1. Schools of Jurisprudential Thought
2. Business Activities and the Legal Environment
3. Sources of American Law

Topic 2:
1. The Judiciary’s Role in American Government.
2. Basic Judicial Requirements.

Topic 3:
1. Procedural Rules
2. Consulting with an Attorney

Topic 4:
2. Business and the Bill of Rights

Topic 5:
1. Business Ethics

• Homework
• Chapter 1 – Question 1-2 (p.27)
• Chapter 2 – Question 2-2 (p.49)
• Chapter 3 – Question 3-3 (p.74)
• Chapter 4 – Question 4-2 (p.94)
• Chapter 5 – Question 5-2 (p.112)

Course Instructor:
VO ANH DUNG, MBA
E-mail: dungva@saigontech.edu.vn
Torts and Crimes

Topic Summary
It provides students with the basic of tort law, the negligence and strict liability, the intellectual property, the civil law, and the criminal law.

Weeks 3 & 4

• Homework
  • Chapter 6— Question 6-2 (p.137)
  • Chapter 7— Question 7-2 (p.151)
  • Chapter 8— Question 8-2 (p.174)
  • Chapter 9— Question 9-3 (p.203)

• Exam 1 preparation

Course Instructor:
VO ANH DUNG, MBA
E-mail: dungva@saigontech.edu.vn
Contracts

Topic Summary
There is an extensive discussion of the nature and terminology of the contract law, and several related issues such as third party rights, performance & discharge, and breach of contract & remedied.

Weeks 6 & 7

Topic 10:
1. An Overview of Contract Law
2. Elements of Contract
3. Types of Contracts
4. Agreement
5. Consideration
6. Capacity and Legality
7. Mistakes
8. Statute of Frauds

Topic 11:
1. Assignments and Delegations

Topic 12:
1. Performance and Discharge

Topic 13:
1. Breach of Contract
2. Remedies

Homework
- Chapter 10— Question 10-2 (p.222)
- Chapter 16— Question 16-2 (p.321)
- Chapter 17— Question 17-2 (p.338)
- Chapter 18— Question 18-2 (p.354)

Exam 2 preparation

Course Instructor:
VO ANH DUNG, MBA
E-mail: dungva@saigontech.edu.vn
Sales & Lease Contracts

Topic Summary

Through examples, students learn the formation of domestic & international sales and lease contracts, warranties and product liability.

Weeks 9 & 10

Topic 14:
1. The Formation of Sales & Lease Contracts
2. The Uniform Commercial Code
3. The Sale of Goods

Homework
• Chapter 20— Question 20-2 (p.403)
• Chapter 22— Question 22-2 (p.446)
• Chapter 23— Question 23-2 (p.468)

Topic 15:
1. Performance and Breach of Sales & Lease Contracts
2. The Good Faith Requirement
3. Obligations of the Seller or Lessor

Topic 16:
1. Warranties and Product Liability

Course Instructor:
VO ANH DUNG, MBA
E-mail: dungva@saigontech.edu.vn
Agency and Employment

Topic Summary

There is a simple, intuitive exposition of the agency formation & duties, scope of agent’s authority, employment & labor law, and employment discrimination.

Weeks 11 & 12

Topic 17:
1. Agency Formation and Duties
2. Agency Relationships

Topic 18:
1. Scope of Agent’s Authority
2. Liabilities of Contracts

Topic 19:
1. Employment and Labor Law
2. Employment at Will
3. Wage-Hour Laws
4. Labor Unions

Topic 20:
1. Employment Discrimination
2. Civil Rights Act of 1964 (Title VII)

Homework

- Chapter 31—Question 31-2 (p.648)
- Chapter 32—Question 32-2 (p.667)
- Chapter 33—Question 33-2 (p.690)
- Chapter 34—Question 34-2 (p.711)
Business Organizations

Topic Summary

There are a full treatment of the sole proprietorships & franchises, the partnerships, the limited liability companies, the corporations formation & financing, and the law for small businesses.

Week 13

- **Topic 21:**
  1. Sole Proprietorships
  2. Franchises

- **Topic 22:**
  1. Basic Partnership Concepts
  2. Limited Liability Partnership

- **Topic 23:**
  1. Limited Liability Companies
  2. Special Business Forms

- **Topic 24:**
  1. The Nature of Corporation
  2. Corporate Powers
  3. Classification of Corporations

- **Topic 25:**
  1. Law for Small Businesses

- **Homework**
  - Chapter 35— Question 31-2 (p.728)
  - Chapter 36— Question 32-2 (p.750)
  - Chapter 37— Question 33-2 (p.762)
  - Chapter 38— Question 34-2 (p.783)
  - Chapter 42— Question 42-2 (p.862)
Government Regulation & Law

Topic Summary

This covers the administrative law, the consumer law, the environmental law, the antitrust law, and the international law.

Week 14

Topic 26:
1. Administrative Law
2. Agency Creation and Powers
3. Administrative Process

1 Topic 27:
1. Consumer Law

1 Topic 28:
1. Environmental Law

1 Topic 29:
1. Antitrust Law

1 Topic 30:
1. International Law

• Homework
  • Chapter 43—Question 43-2 (p.885)
  • Chapter 44—Question 44-3 (p.901)
  • Chapter 45—Question 45-2 (p.917)
  • Chapter 46—Question 46-2 (p.933)
  • Chapter 52—Question 52-2 (p.1058)

• Review
  • Final Exam preparation